July 26, 2022

The Honorable Peter DeFazio Chairman Transportation and Infrastructure Committee U.S. House of Representatives 2134 Rayburn House Office Building Washington, DC 20515

The Honorable Sam Graves Ranking Member Transportation and Infrastructure Committee U.S. House of Representatives 1135 Longworth House Office Building Washington, DC 20515 The Honorable Donald Payne Jr. Chairman Railroads, Pipelines, & Hazardous Materials Subcommittee U.S. House of Representatives 2165 Rayburn House Office Building Washington, DC 20515

The Honorable Eric A. "Rick" Crawford Ranking Member Railroads, Pipelines, & Hazardous Materials Subcommittee U.S. House of Representatives 529 Ford House Office Building Washington, DC 20515

Dear Chairman DeFazio, Ranking Member Graves, Chairman Payne Jr., and Ranking Member Crawford:

The undersigned members of the Agricultural Transportation Working Group (ATWG) strongly support the draft Freight Rail Shipping Fair Market Act (FRSFMA) circulated by Chairman DeFazio.

The ATWG is comprised of associations that represent farmers, ranchers, food and beverage manufacturers, processors, package suppliers, farm supply dealers and agricultural product marketers that support and sustain millions of American jobs. Our members provide safe, abundant, affordable, and sustainably produced human and animal food, fiber, and agricultural products essential to the health and well-being of tens of millions of U.S. and global consumers. Competitive and reliable railroad freight transportation is essential to meet these objectives.

With wheat harvest in progress and fall harvest approaching, agricultural stakeholders need our partners in freight rail to be successful in delivering adequate and resilient service. However, already this summer one Class I railroad has implemented a service embargo of ag commodities into California. In a separate case involving another Class I railroad, an agricultural shipper was forced to file an emergency service order with the STB to alleviate severe harm to poultry, dairy, and feed yard livestock.

In addition, according to new data from the American Farm Bureau Federation, rail transportation disruptions continue to persist. Between the second quarter of 2021 and the second quarter of 2022, the number of unfilled grain car orders jumped from 62,000 to 204,000 - a 231% increase. Of these 204,000 unfilled grain car orders that were one or more days overdue, nearly 70% or 140,000 were also 11 or more days overdue. This marks a 348% increase from the second quarter last year and an 82% increase from last quarter.

The status quo is not working for agricultural shippers and consumers, and we urge the House Transportation and Infrastructure Committee to work together to address this significant supply chain problem. The draft FRSFMA would reauthorize the federal Surface Transportation Board (STB) and help address insufficient, unreliable freight rail service for the U.S. agricultural value chain.

The most recent STB Reauthorization expired almost two years ago, and the draft FRSFMA represents an important update to the Staggers Rail Act of 1980 to reflect today's freight transportation needs. The following provisions would provide fair treatment for agricultural shippers and foster more competition in the current freight rail system:

• Section 101 would increase the authorized appropriations levels to \$255.75 million over five years for the STB's abundant workload.

- Section 203 would result in service delivery standards and remedies being included in rail contracts *without* dictating specific terms.
- Section 204 provides for a level of fairness currently lacking in the freight rail system by allowing for shippers that own or lease railcars, not just rail carriers, to charge demurrage to ensure both sides of the transaction are incentivized to perform.
- Significantly, Section 205 further defines the common carrier obligation to establish minimum rail service standards. These updates are sorely needed to enable industries, such as agriculture, to receive reliable and dependable rail service to help drive the U.S. economy forward.
- Section 207 contains a policy statement in support of freight car GPS and other telemetry systems to inform shippers where in the freight rail system their cargo is located. Continued improvement on freight car whereabouts and anticipated arrival is important for shipper planning.

Our associations take immense pride in fulfilling our role within the agricultural value chain to feed people around the world and provide an affordable supply of food and fiber for the American consumer here at home. However, unreliable, inadequate freight rail service harms our ability to deliver on this mission.

The ATWG endorses the draft FRSFMA that includes several sensible and necessary policy measures to level the playing field for agricultural shippers currently operating in a non-competitive system. We urge the House Transportation and Infrastructure Committee to continue to collaborate, introduce and promptly consider a policy solution to deter future rail service failures.

Sincerely,

Agricultural Transportation Working Group

Agribusiness Association of Iowa Agribusiness Council of Indiana Agricultural Council of Arkansas Agricultural Retailers Association AgTC -- Agriculture Transportation Coalition Amcot American Agri-Women American Bakers Association American Cotton Producers American Cotton Shippers Association American Farm Bureau Federation American Feed Industry Association American Sheep Industry Association American Soybean Association American Sugar Cane League Arkansas Rice Federation Association of California Egg Farmers California Association of Wheat Growers California Cattlemen's Association California Grain and Feed Association California Pork Producers Association California Poultry Federation

Consumer Brands Association Corn Refiners Association Cottonseed and Feed Association Georgia Agribusiness Council Grain and Feed Association of Illinois Growth Energy International Dairy Foods Association International Fresh Produce Association Iowa Institute for Cooperatives Kansas Association of Wheat Growers Kansas Grain and Feed Association Kansas Agribusiness Retailers Association Laughlin Cartrell Inc. Midsouth Grain Association Minnesota Crop Production Retailers Minnesota Grain and Feed Association Minnesota Wheat Research & Promotion Council Mississippi Feed and Grain Association Montana Agricultural Business Association Montana Grain Elevators Association National Aquaculture Association National Association of State Departments of Agriculture National Association of Wheat Growers National Cattlemen's Beef Association National Corn Growers Association National Cotton Council of America National Cotton Ginners Association National Cottonseed Products Association National Council of Farmer Cooperatives National Grain and Feed Association National Grange National Milk Producers Federation National Oilseed Processors Association National Sorghum Producers Nebraska Agri-Business Association Nebraska Cooperative Council Nebraska Dry Pea and Lentil Commission Nebraska Wheat Board Nebraska Wheat Growers Association New York State Agribusiness Association North American Meat Institute North American Millers' Association North Carolina Agribusiness Council North Dakota Grain Dealers Association Northeast Agribusiness and Feed Alliance Northwest Chicken Council Ohio AgriBusiness Association Oklahoma Grain & Feed Association Oklahoma Wheat Growers Association Oregon Feed & Grain Association Oregon Wheat Growers League Pacific Egg & Poultry Association

Pacific Northwest Grain & Feed Association Pet Food Institute Plains Cotton Growers, Inc. Roquette South Dakota Agri-Business Association (SDABA) Soy Transportation Coalition Specialty Soya and Grains Alliance Tennessee Feed and Grain Association Texas Ag Industries Association Texas Grain and Feed Association Texas Wheat Producers Association The Fertilizer Institute USA Rice Wisconsin Agri-Business Association Wyoming Wheat Marketing Commission

CC: Members of the House Transportation and Infrastructure Committee Members of the House Agriculture Committee